

Burned Up or Burned Out by Projects ?

Symptoms for Traditional Projects	Current National Average
Unrealistic time estimates. Optimists "promise the world". When penalties for lateness exist, everyone becomes a pessimist and inserts huge safety margins in time estimates.	Pessimists estimate times at 200% of capability, and skillfully justifying the fat. Optimists give estimates with a 10% to 50% chance of success; later, they forget, deny, or justify why it wasn't achieved.
Late. As projects run short of time, corners are cut; excuses are collected & embellished; overtime is worked; priorities are re-adjusted; resources are shifted; blaming occurs; and stress mounts.	56% of all projects finish late. If the project does finish on-time, severe costs are often paid by the people and the organization. Projects finish 222% later than planned.
Over budget	By 189%
Fall short of planned technical content	70% of projects
Canceled before finished	30% of projects
Day-to-day chaos	Epidemic
No reliable way to measure project status	Until it's too late
Frustration, stress, overtime, hopelessness, apathy, anger, blaming, "playing politics", hiding problems, and dysfunctional behavior	So complete & universal that most people accept that anything else is possible. Most have learned to accept these feelings and behaviors, or move to safer & easier jobs

How do your projects compare to the above statistics?

Many of the world's leading companies already apply **Critical Chain Project Management ("CCPM")** methods to their projects. They have people wondering, "How can they be that good?"

CCPM can help you:

- # **Get projects done! ... at least 10% faster, and as much as 40% faster on a systematic basis**
- # **Raise your on-time completion from 44% (National average) to 90%+ on-time**
- # **Give management a "window to the future". Enable management to see the coming problems**
- # **Accurately determine if another job can be "shoe-horned in" without affecting your other commitments.**

Everyone does projects. Do your projects have one or more of the above frustrations, concerns, or restrictions?

Find out about CCPM before your competitors do.

MK04001A08.wpd

Call Process Quality Associates Inc. 800-837-7046

PROCESS QUALITY ASSOCIATES INC.

"We Engineer the Quality of Your Success"

690 King St., Suite 2
London ON Canada N5W 2X3

Phone: (519) 667-1720
Fax: (519) 667-1722

(800) 837-7046
Toll Free

www.pqa.net
pqa@pqa.net